# Wholesale Product Activity

This file is provided at no charge to LPs and is a summary of their product listings and sales the past 4 weeks. Please see below for a list of all columns on this file and their definitions.

Column A: CUSTOMERNUM

Your Cannabis Sales Data license number responsible for this data.

Column B: PRODUCT SKU NO

The BLCDB unique identifier (SKU number) for each product.

Column C: INTERNAL\_PRODUCT\_NAME

The BCLDB internal name for each product.

Column D: EXTERNAL PRODUCT NAME

The shortened customer facing name for each product. Multiple items of the same type but different sizes may be linked on BCLDB websites. This is the name to encompass all linked products online.

Column E: VENDOR NUMBER PO

The vendor site number with the BCLDB. If you have multiple Health Canada licensed sites from which BCLDB purchases products, you may have multiple numbers.

Column F: BRAND NAME

The brand name for this product.

Column G: PRODUCT SIZE

The net size for the retail selling unit.

Column H: PER RETAIL UNIT THC MIN

The minimum end of the registered THC range for the retail selling unit.

Column I: PER RETAIL UNIT THC MAX

The maximum end of the registered THC range for the retail selling unit.

Column J: PER RETAIL UNIT THC UOM

The unit of measure for the registered THC range (mg or mg/g).

Column K: PER RETAIL UNIT CBD MIN

The minimum end of the registered CBD range for the retail selling unit.

Column L: PER RETAIL UNIT CBD MAX

The maximum end of the registered CBD range for the retail selling unit.

Column M: PER\_RETAIL\_UNIT\_CBD UOM

The unit of measure for the registered THC range (mg or mg/g).

Column N: CATEGORY

The BCLDB hierarchy for this product. Highest level.

#### Column O: SUBCATEGORY

The BCLDB hierarchy for this product. Second level.

#### Column P: CLASS

The BCLDB hierarchy for this product. Third level.

### Column Q: WSL LIFECYCLE STATUS

The BCLDB Wholesale Lifecycle Status for each item. ACTIVE means the product is able to be ordered. PRODUCT\_EXIT means the product is being discontinued by BCLDB and can no longer be ordered. END\_OF\_LIFE is discontinued and also has zero inventory.

### Column R: BC INDIGENOUS PRODUCT

Flag for products registered through the BCLDB Indigenous Cannabis Product Program.

#### Column S: CASE QTY

The number of consumer units in the case size that the BCLDB purchases.

### Column T: CURRENT WHOLESALE PRICE

The current Wholesale Price per selling unit that retailers pay to purchase the product from BCLDB.

#### Column U: Current Cost Case

The PO price per case that the BCLDB pays for this product.

#### Column V: B2B ORDER LIMIT

The maximum number of cases per week a store can order of this product.

#### Column W: Estimated Value Amt

The estimated value of inventory of this item on hand in the BCLDB distribution center. This does NOT include the wholesale markup.

The estimated value = Current PO Unit Price X On hand inventory quantity. This estimated value does not represent the LDB's inventory valuation.

#### Column X: INV ON HAND CASES CURR

The number of cases currently on hand at our distribution center.

#### Column Y: SHIPPED CASES 4WK AGO

The number of cases shipped the week 4 weeks previous (Sunday-Saturday).

#### Column Z: SHIPPED CASES 3WK AGO

The number of cases shipped the week 3 weeks previous (Sunday-Saturday).

#### Column AA: SHIPPED CASES 2WK AGO

The number of cases shipped the week 2 weeks previous (Sunday-Saturday).

## Column AB: SHIPPED\_CASES\_LAST\_WEEK

The number of cases shipped the previous week (Sunday-Saturday).

### Column AC: SHIPPED CASES ROLL 4WK

The total number of cases shipped the previous 4 weeks.

#### Column AD: SHIPPED SALES 4WK AGO

The value of the cases shipped the week 4 weeks previous (Sunday-Saturday). This includes the 15% wholesale markup.

#### Column AE: SHIPPED SALES 3WK AGO

The value of the cases shipped the week 3 weeks previous (Sunday-Saturday). This includes the 15% wholesale markup.

### Column AF: SHIPPED SALES 2WK AGO

The value of the cases shipped the week 2 weeks previous (Sunday-Saturday). This includes the 15% wholesale markup.

### Column AG: SHIPPED\_SALES\_LAST\_WEEK

The value of the cases shipped the previous week (Sunday-Saturday). This includes the 15% wholesale markup.

### Column AH: SHIPPED SALES ROLL 4WK

The total value of the cases shipped the previous 4 weeks. This includes the 15% wholesale markup.

#### Column AI: ON ORDER

The total cases that are currently on order for this product. Please see the purchase order report for more details.

#### Column AJ: DAYS INSTOCK ROLL4WK

Number of days in the last 28 days that this product has had inventory in the BCLDB distribution center.

#### Column AK: DAYS AVAIL INV 10 PLUS CASES

Number of days in the last 28 days that this product has had at least 10 cases on hand in the BCLDB distribution center.

# Column AL: AVAIL PERCENTAGE

Percentage of days in the last 28 days that the product has had at least 10 cases on hand in the BCLDB distribution center.